

ASPIRAS wishes you a nice and peaceful Christmas time 2004! What's new in December 2004?

A marriage made in heaven

This is the title of a concept regarding the co-operation of medium-sized pharmaceutical companies and biotech companies which we are currently presenting in journal articles and oral presentations. A first presentation which adressed the smooth conduct of co-operations in particular was held in October at the Technologiehof Münster. The next presentations are planned in Martinsried and Freiburg. Contact Cathrin Pauly at pauly@aspiras.de to get more information or schedule a presentation.

Development of a success-prone future strategy

For the start up company Cytopharm ASPIRAS evaluated the business plan and proposed means for market entry. The evaluation and strategic proposals had a positive influence with regard to financing the company in the near future.

German Business Angels Day, Pharma Forum, Bio Europe 2004

ASPIRAS met many of you in autumn at these events. We presented our services for biotech companies and medium-sized pharmaceutical companies in the areas of project management and business development.

Diploma thesis on ,Quality Management'

An Abstract of the thesis by Timo Meyer is now available at www.aspiras.de/de/seiten/club/club.html for downloading.

Currently we are offering theses in the area of finance and planning. Please let me know under <u>pauly@aspiras.de</u> if you have ideas to share regarding interesting new thesis projects.

Take a break!

On the recreational site of ASPIRAS a new photograph and a new citation will enhance your creativity: www.aspiras.de/en/seiten/break.html.

Like Mainz 05 ASPIRAS is striving for the highest division!

As an enterprise from Mainz and also as keen supporters we say our congratulations to the Mainz soccer team Mainz 05 for reaching the highest division in the German soccer league, the 1. Fußball-Bundesliga.

Challenge us

Just contact us non-committally and tell us your problem. Based on a sound analysis *ASPIRAS* offers you a coarse concept including a cost estimation. After consultation with the client it provides the following services: project target identification, project planning regarding time, capacity, cost and manpower, project implementation and control and project documentation. *ASPIRAS* finalises projects effectively and in the agreed upon time frame. Please contact Cathrin Pauly, pauly@aspiras.de.

ASPIRAS

Project Consulting in Pharma and Biotech Am Rosengarten 29 D-55131 Mainz Germany

Phone: +49 (0) 61 31 - 99 53 04

Mobile: 0 162 - 615 07 83

Fax: +49 (0) 61 31 - 99 53 05

e-Mail: pauly@aspiras.de Internet: www.aspiras.de